



Financial Education & Development

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2019 Webinar Schedule by Category

12/13/18 v.2 revised

AUDIT & ACCOUNTING

- 1/16/2019 Call Reports 2019 Update
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 5/2/2019 **Call Report Series:**
Call Report Basics, Including Balance Sheet, Income Statement & Related Schedules
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 6/13/2019 **Call Report Series:**
Preparing Call Report Lending & Allowance-Related Schedules
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 7/2/2019 ALLL Supporting Documentation: Current Rules & Future Expectations Under CECL
Aaron Lewis, Young & Associates, Inc.
- 7/23/2019 **Call Report Series:**
Call Report Regulatory Capital, Including Key Changes & Other Schedules
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 8/20/2019 **Call Report Series:**
Introduction to Call Report Loan Classifications
Amanda C. Garnett, CliftonLarsonAllen LLP
- 9/4/2019 Auditing E-Policies & Procedures: Risks, Rules & Records
Nancy Flynn, The ePolicy Institute™
- 9/10/2019 Conducting the 2019 ACH Audit
Jen Kirk, EPCOR
- 9/17/2019 **Regulation E Series:**
Auditing for Reg E Compliance
Elizabeth Fast, Spencer Fane LLP

COLLECTIONS

- 1/28/2019
Monday Real Estate Loan Collection Rules for Lenders & Mortgage Servicers
Elizabeth Fast, Spencer Fane LLP
- 4/18/2019 **Consumer Collection Series:**
Your Borrower Filed Bankruptcy, Now What?
Elizabeth Fast, Spencer Fane LLP
- 5/21/2019 **Consumer Collection Series:**
Repossession Practices, Compliance & Limitations
Elizabeth Fast, Spencer Fane LLP
- 6/19/2019 **Consumer Collection Series:**
Effective Debt Collection Techniques & Strategies
David A. Reed, Reed & Jolly, PLLC
- 7/30/2019 **Consumer Collection Series:**
20 Common Mistakes in Consumer Collections
Elizabeth Fast, Spencer Fane LLP

COMPLIANCE

- 2/4/2019
Monday Flood Insurance Compliance Update & FAQs
Ann Brode-Harner, Brode Consulting Services, Inc.
- 3/19/2019 Advanced BSA Officer Training: In-Depth Risk Issues & Difficult Situations
Bill Elliott, Young & Associates, Inc.
- 4/2/2019 UDAAP: Consumer Complaint Monitoring & Avoiding Harm
Dawn Kincaid, Brode Consulting Services, Inc.
- 5/8/2019 **BSA Series:**
Job-Specific BSA Training for Lenders
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 6/4/2019 **BSA Series:**
Job-Specific BSA Training for Operations
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 7/16/2019 **BSA Series:**
Job-Specific BSA Training for the Frontline
Dawn Kincaid, Brode Consulting Services, Inc.
- 8/21/2019 E-Compliance Rules, Policies & Best Practices for Email, Web, Mobile & Social Media
Nancy Flynn, The ePolicy Institute™
- 9/19/2019 New Compliance Officer Boot Camp
Molly Stull, Brode Consulting Services, Inc.

- 10/3/2019 New BSA Officer Training Part 1:
Compliance, Risk Assessment, CTRs, Exemptions, Forms & Regulator Expectations
Bill Elliott, Young & Associates, Inc.
- 10/17/2019 New BSA Officer Training Part 2:
Reviews, SARs, CDD, Technical Aspects & Real-Life Scenarios
Bill Elliott, Young & Associates, Inc.
- 11/13/2019 Year-End Compliance Checklist
Molly Stull, Brode Consulting Services, Inc.
- 11/20/2019 BSA Special Risks: Policy, Law Enforcement & Regulator Issues
Susan Costonis, Compliance Consulting and Training for Financial Institutions

DIRECTORS

- 3/28/2019 **Board Reporting Series:**
Red Flags in Board Reports
Molly Stull, Brode Consulting Services, Inc.
- 6/10/2019 Community Bank Mergers & Acquisitions Simplified
Monday Jeffrey C. Gerrish, Gerrish Smith Tuck, PC, Consultants & Attorneys
- 6/26/2019 **BSA Series:**
Job-Specific BSA Training for the Board
Dawn Kincaid, Brode Consulting Services, Inc.
- 9/25/2019 What Directors Should Know About CECL, ALLL & the New Credit Impairment Standards
Bob Viering, Young & Associates, Inc.

FRONTLINE & NEW ACCOUNTS

- 1/10/2019 **Teller Training Series:**
Compliance Training for the Frontline
Dawn Kincaid, Brode Consulting Services, Inc.
- 1/30/2019 **Teller Training Series:**
Frontline Fraud Prevention: Stopping Fraud at the Teller Line
Mary-Lou Heighes, Compliance Plus, Inc.
- 2/20/2019 **Teller Training Series:**
Risks & Precautions for Endorsements & Other Negotiable Instruments
Mary-Lou Heighes, Compliance Plus, Inc.
- 3/12/2019 **Teller Training Series:**
Cross Selling: The Key to Accountholder Satisfaction & Retention
Tim Tivis, Pinnacle Training Group
- 3/27/2019 Handling Power of Attorney & Living Trust Documents on Deposit Accounts & Loans
Elizabeth Fast, Spencer Fane LLP

- 4/9/2019 **Teller Training Series:**
Accurately Completing the CTR Line-by-Line
Dawn Kincaid, Brode Consulting Services, Inc.
- 4/11/2019 Notary Essentials & Legalities
Elizabeth Fast, Spencer Fane LLP
- 5/14/2019 **Teller Training Series:**
Managing Dual Control & Cash Limits
Molly Stull, Brode Consulting Services, Inc.
- 6/25/2019 Living, Grantor & Family Trust Accounts: Common Problems in Account Opening & Lending
Elizabeth Fast, Spencer Fane LLP
- 7/1/2019 Managing Accounts & Records for Nonresident Aliens:
Monday Opening, Identifying, Monitoring & Tax Reporting
Dawn Kincaid, Brode Consulting Services, Inc.
- 7/24/2019 Opening Accounts Online: Rules, Risks & Best Practices
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 8/29/2019 Opening Donation, Memorial & Other Accounts for Nonprofit Organizations & Corporations
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 9/12/2019 Managing Minor Accounts: Withdrawals, Transfers, CDD, Closing & Best Practices
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 10/9/2019 Head Teller Training: Maximizing Teller Performance
Molly Stull, Brode Consulting Services, Inc.
- 10/16/2019 POD Account Documentation, Compliance, Beneficiaries & Closing
Elizabeth Fast, Spencer Fane LLP
- 10/22/2019 Medallion & Signature Guarantee Risks, Rules & Best Practices
Elizabeth Fast, Spencer Fane LLP
- 10/30/2019 Personal Accounts: Ownership, Authorization, Titling & Documentation
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 11/6/2019 Closing or Changing Accounts for Consumers & Businesses
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 12/10/2019 Business Accounts: Who is Authorized to Open, Close, Transact?
Mary-Lou Heighes, Compliance Plus, Inc.

HUMAN RESOURCES

- 6/12/2019 Essential HR Recordkeeping from Hiring to Firing
Kay Robinson, Robinson HR Consulting, LLC
- 9/24/2019 Hiring in the Digital Age: What Every HR Manager Needs to Know About Social Media
Diane Pape Reed, CU Doctor

IRA

- 1/17/2019 IRA & HSA 2019 Update, Including Tax Reform Considerations
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 7/9/2019 **IRA Series:**
Processing IRA Rollovers & Transfers
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 8/6/2019 **IRA Series:**
IRA Reporting, Common Issues & Error Resolution
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 8/27/2019 **IRA Series:**
Top 10 Most Misunderstood IRA Issues: Turning Confusion into Confidence
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 9/16/2019 **IRA Series:**
Monday Handling IRA Required Minimum Distributions & Roth Distributions
Frank J. LaLoggia, LaLoggia Consulting, Inc. **Moved from June 11 on 12/5/18**

INFORMATION TECHNOLOGY

- 2/27/2019 The New NIST Digital Identity Guidelines:
Impact on Passwords, Security Questions & Account Lockouts
Chad Killingsworth, Jack Henry & Associates, Inc.®
- 3/11/2019 Synthetic ID Fraud: What It Is, How It Works & Real-Life Scenarios
Monday Brian Vitale, Compliance Advisory Services
- 4/4/2019 Mobile Device Risks, Records & Compliance Rules:
Managing Your BYOD & COPE Policies & Procedures
Nancy Flynn, The ePolicy Institute™
- 4/23/2019 Hacking the Weakest Link: The Role of Staff in Maintaining IT Security
Brian Self, Brian Self Consulting
- 5/15/2019 Hot Issues in Cyber Compliance
Randall J. Romes, CliftonLarsonAllen LLP

- 6/27/2019 Card Data Security: PCI-DSS Risk, Readiness & Compliance
Randall J. Romes, CliftonLarsonAllen LLP
- 8/15/2019 FFIEC Cyber Security Risk Assessments: Policy, Recent Findings & Recommendations
Randall J. Romes, CliftonLarsonAllen LLP
- 9/18/2019 Mitigating a Data Breach: Forensics & Incident Response
Randall J. Romes, CliftonLarsonAllen LLP
- 9/26/2019 Emerging Trends & Developments in Online, Mobile & Digital Channels
Hannah Day, Jack Henry & Associates, Inc.®

LENDING

- 1/9/2019 **Credit Analysis & Underwriting Series:**
Regulator Issues & Update for the Credit Analyst
S. Wayne Linder, Young & Associates, Inc.
- 1/15/2019 2018 HMDA Submission Due March 1, 2019 Part 1:
Identifying Reportable Loans, Data Integrity & FIG Analysis
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 1/23/2019 2018 HMDA Submission Due March 1, 2019, Part 2:
Requirements, Clearing Edits, Exempt Fields & More
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 1/24/2019 Determining Cash Flow from Personal Tax Returns After 2018 Tax Reform Part 1:
Newly Revised Form 1040 & Schedules B & C
Tim Harrington, TEAM Resources **Title Change 12/13/2018**
- 1/29/2019 **Credit Analysis & Underwriting Series:**
Analyzing Financial Statements for the Credit Analyst
S. Wayne Linder, Young & Associates, Inc.
- 1/31/2019 SBA Lending 2019 Update:
Guidance on the Latest Changes to Policies, Procedures & Documentation
Kimberly A. Rayer, Starfield & Smith, PC
- 2/21/2019 **Credit Analysis & Underwriting Series:**
Debt Service Coverage Calculations in Underwriting
S. Wayne Linder, Young & Associates, Inc.
- 2/25/2019 Determining Cash Flow from Personal Tax Returns After 2018 Tax Reform Part 2:
Monday Schedules D, E & F
Tim Harrington, TEAM Resources
- 3/20/2019 Required Compliance for Commercial Loans Secured by Real Estate
Susan Costonis, Compliance Consulting and Training for Financial Institutions

- 3/26/2019 **Credit Analysis & Underwriting Series:**
Global Cash Flow Analysis for Underwriters & Credit Analysts
Aaron Lewis, Young & Associates, Inc.
- 4/17/2019 Flood Insurance Compliance for Commercial Lending: Unique Issues & Case Studies
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 4/22/2019 Top 20 Questions About Completing the TRID Loan Estimate & Closing Disclosure
Monday Steven Van Beek, Howard & Howard Attorneys PLLC
- 4/25/2019 Advanced Credit & Risk Management in Agricultural Lending
Dr. David Kohl, Virginia Tech
- 4/30/2019 Escrow Account Shortages, Surpluses & Deficiencies
Ann Brode-Harner, Brode Consulting Services, Inc.
- 5/1/2019 Troubled Debt Restructuring: Identifying & Accounting for Impaired Loans
Todd Sprang, CliftonLarsonAllen LLP
- 5/9/2019 Developing & Delivering an Effective Loan Presentation
Aaron Lewis, Young & Associates, Inc.
- 5/23/2019 Advanced Commercial Loan Documentation
Doug Blay, Brode Consulting Services, Inc.
- 5/29/2019 Military Lending Act & SCRA: Compliance & Lessons Learned
Michael Christians, Michael Christians Consulting, LLC
- 6/6/2019 **Mortgage Lending Hot Spots Series:**
Construction-Only & Construction-to-Permanent Lending
Bill Elliott, Young & Associates, Inc.
- 7/10/2019 **Mortgage Lending Hot Spots Series:**
Surviving a TRID Compliance Exam
Steven Van Beek, Howard & Howard Attorneys PLLC
- 7/15/2019 Introduction to SBA Lending
Monday Kimberly A. Rayer, Starfield & Smith, PC
- 7/25/2019 From Prospect to Customer: Skills & Tools for Successful Business Development
Tim Tivis, Pinnacle Training Group
- 8/8/2019 **Mortgage Lending Hot Spots Series:**
Adverse Action in Mortgage Lending: Compliance, Notices & Best Practices
Ann Brode-Harner, Brode Consulting Services, Inc.
- 8/14/2019 What Are Those Business Tax Returns Telling Me?
Tim Harrington, TEAM Resources
- 9/11/2019 **Mortgage Lending Hot Spots Series:**
Appraisal & Evaluation Guidance on Collateral Valuation
S. Wayne Linder, Young & Associates, Inc.

- 10/7/2019 **Mortgage Lending Hot Spots Series:**
Monday Demystifying Rules for TRID Tolerances
Steven Van Beek, Howard & Howard Attorneys PLLC
- 10/24/2019 Commercial Loan Annual Credit Review
S. Wayne Linder, Young & Associates, Inc.
- 11/12/2019 **Mortgage Lending Hot Spots Series:**
Uniform Residential Loan Application (URLA) Line-by-Line, Required February 1, 2020
Ann Brode-Harner, Brode Consulting Services, Inc.
- 11/21/2019 When a Borrower Dies: Rules, Procedures & Liabilities
Elizabeth Fast, Spencer Fane LLP
- 12/11/2019 Dealing with Joint Signers in Consumer & Real Estate Lending
Bill Elliott, Young & Associates, Inc.
- 12/17/2019 Securing Collateral: How to Complete & File UCC-1 Financing Statements
Elizabeth Fast, Spencer Fane LLP

MARKETING

- 3/6/2019 Federal Requirements for Tech-Based Marketing: Websites, Social Media, Robo Calls & More
Steven Van Beek, Howard & Howard Attorneys PLLC
- 10/29/2019 12 Key Elements of an Effective Digital Marketing Strategy
Eric C. Cook, WSI Internet Consulting
- 11/7/2019 Top 10 Compliance Mistakes in Advertising
Steven Van Beek, Howard & Howard Attorneys PLLC

OPERATIONS

- 1/8/2019 Record Retention & Destruction Rules: Paper & Electronic
Elizabeth Fast, Spencer Fane LLP
- 2/5/2019 **ACH Specialist Series:**
ACH Tax Refund Exceptions, Posting & Liabilities
Michele L. Barlow, PAR/WACHA
- 2/6/2019 Right of Setoff on Deposit Accounts & Loans: Legal Issues
Elizabeth Fast, Spencer Fane LLP
- 2/13/2019 Prepaid Cards: Your Bank's Responsibilities Under the New Rules, Effective April 1, 2019
Elizabeth Fast, Spencer Fane LLP
- 2/26/2019 **ACH Specialist Series:**
ACH Dispute Resolution
Michele L. Barlow, PAR/WACHA

- 2/28/2019 Debit Card Chargebacks: Understanding Visa Claims Resolution
Diana Kern, SHAZAM, Inc. **Title Change 11/29/2018**
- 3/13/2019 Debit Card Chargebacks: Understanding Mastercard Dispute Resolution
Diana Kern, SHAZAM, Inc **Title Change 11/29/2018**
- 3/14/2019 **ACH Specialist Series:**
2019 ACH Rules Update
Michele L. Barlow, PAR/WACHA
- 3/21/2019 Banking Marijuana-Related Businesses
Dawn Kincaid, Brode Consulting Services, Inc.
- 4/15/2019 **ACH Specialist Series:**
Monday Liability with ACH Death Notification Entries (DNEs) & Reclamations
Michele L. Barlow, PAR/WACHA
- 5/16/2019 **ACH Specialist Series:**
Top 10 Ways to Mitigate ACH Payment Risk
Shelly Sipple, EPCOR
- 5/30/2019 **ACH Specialist Series:**
ACH Stop Payments vs. Unauthorized Extended Returns: Know the Difference
Jen Kirk, EPCOR
- 6/5/2019 Handling Dormant Accounts, Unclaimed Property & Escheatment
Elizabeth Fast, Spencer Fane LLP
- 6/17/2019 Untangling Complex RDFI Challenges
Monday Shelly Sipple, EPCOR
- 6/18/2019 Electronic Returned Items: Combating Fraud
Dawn Kincaid, Brode Consulting Services, Inc.
- 6/20/2019 **Regulation E Series:**
Reg E Fundamentals
Michele L. Barlow, PAR/WACHA
- 7/17/2019 **Regulation E Series:**
Legally Handling ATM & Debit Card Claims Under Regulation E
Elizabeth Fast, Spencer Fane LLP
- 7/18/2019 Wire Transfer Compliance, Including International Remittances
Dawn Kincaid, Brode Consulting Services, Inc.
- 8/5/2019 Official Demands Part 1: Handling Subpoenas, Summonses & Other Legal Process
Monday Elizabeth Fast, Spencer Fane LLP
- 8/22/2019 **Regulation E Series:**
How to Handle Unauthorized Electronic Fund Transfers Under Reg E
Elizabeth Fast, Spencer Fane LLP

- 8/28/2019 Effective Management of Credit Report Disputes:
Completing ACDVs, AUDs & Correcting Joint Credit
David A. Reed, Reed & Jolly, PLLC
- 9/5/2019 Official Demands Part 2: Handling Garnishments, Levies & Judgment Liens
Elizabeth Fast, Spencer Fane LLP
- 10/8/2019 When a Depositor Dies: Legal Requirements, Practical Issues & FAQs
Elizabeth Fast, Spencer Fane LLP
- 10/10/2019 **Regulation E Series:**
Reg E Requirements for Debit Card Error Resolution: Processing, Disclosure & Investigation
Michele L. Barlow, PAR/WACHA
- 10/31/2019 1099 Reporting: Foreclosures, Repossessions & Debt Settlements
Elizabeth Fast, Spencer Fane LLP
- 11/14/2019 **Regulation E Series:**
Provisional Credit Under Reg E: Rules, Best Practices & FAQs
Elizabeth Fast, Spencer Fane LLP
- 11/26/2019 Understanding & Navigating ACH Rules for ODFIs
Shelly Sipple, EPCOR
- 12/3/2019 IRS Reporting Requirements: 1098s, 1099s, TINs & Backup Withholding
David A. Reed, Reed & Jolly, PLLC
- 12/4/2019 ACH Error Resolution: Returns, Authorizations, WSUDs, Stop Payments & More
Michele L. Barlow, PAR/WACHA
- 12/12/2019 Safe Deposit Issues: Delinquency, Death & Abandonment
Elizabeth Fast, Spencer Fane LLP

SECURITY & FRAUD

- 4/16/2019 **Board Reporting Series:**
Security Officer Reports to the Board: Fulfilling Your Annual Requirement
Barry Thompson, Thompson Consulting Group, LLC
- 5/6/2019
Monday Accurately Completing the SAR Line-by-Line
Dawn Kincaid, Brode Consulting Services, Inc.
- 7/11/2019 FinCEN Guidelines on Reporting Elder Financial Exploitation
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 8/7/2019 New Security Officer Training: Responsibilities, Best Practices & Skill-Building Tools
Barry Thompson, Thompson Consulting Group, LLC
- 11/19/2019 Robbery Preparedness: Meeting Your Annual Compliance Requirement
Carol S. Dodgen, Dodgen Security Consulting, LLC

SENIOR MANAGEMENT

- 1/14/2019
Monday FFIEC Exam Procedures for Business Continuity
Molly Stull, Brode Consulting Services, Inc.
- 2/7/2019 **C-Suite Series:**
CAMELS Rating for Executives
Ann Brode-Harner, Brode Consulting Services, Inc.
- 2/12/2019 **Board Reporting Series:**
Board Secretary Procedural & Compliance Responsibilities
Dawn Kincaid, Brode Consulting Services, Inc.
- 3/5/2019 **Board Reporting Series:**
Essential Board Reporting: Requirements, Timing, Delivery Options, Risks & Concerns
Ann Brode-Harner, Brode Consulting Services, Inc.
- 3/7/2019 **C-Suite Series:**
Strategic Decisions Regarding CECL Methodologies, Processes & Governance
Bob Viering, Young & Associates, Inc.
- 4/3/2019 **C-Suite Series:**
Enterprise Risk Management: Three Key Risk Assessments
Marcia Malzahn, Malzahn Strategic
- 4/24/2019 **C-Suite Series:**
Asset Liability Management Strategies in a Rising Rate Environment
Gary J. Young, Young & Associates, Inc.
- 5/22/2019 The UBPR: Understanding Peer Group Comparison to Improve Bank Performance
Gary J. Young, Young & Associates, Inc.
- 8/1/2019 Outsourcing Tech Services:
Regulations, Examiner Expectations & Actions for Vendor Management
David A. Reed, Reed & Jolly, PLLC
- 8/13/2019 Developing the Right Strategic Plan for Your Bank
Marcia Malzahn, Malzahn Strategic

**Webinars are scheduled from 3:00-4:30 PM Eastern Time unless otherwise indicated.
Please check the brochure copy to confirm the time.**