



Financial Education & Development

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2018 Webinar Schedule

8/6/2018 v.9

- 1/3/2018 Top Issues for 2017 HMDA Reporting: Due March 1, 2018
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 1/4/2018 Dealing with ACH Tax Refunds: Exceptions, Posting & Liabilities
Michele L. Barlow, PAR/WACHA
- 1/9/2018 Board Secretary Training: Documenting Minutes, Corrections & Disagreements
Ann Brode-Harner, Brode Consulting Services, Inc.
- 1/10/2018 SBA Lending Update 2018: Trends, Regulations & Pending Changes
Kimberly A. Rayer, Starfield & Smith, PC
- 1/11/2018 **Credit Analysis & Underwriting Series:**
Loan Underwriting 101: Interviewing, Credit Reports, Debt Ratios & Regulation B
Tommy Troyer, Young & Associates, Inc.
- 1/17/2018 **IRA Series:**
2018 IRA & HSA Update & Hot Topics
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 1/18/2018 **Consumer Debt Series:**
Credit Reporting & Delinquent Accounts: Disputes, Revisions, Recent Guidance & More
David A. Reed, Reed & Jolly, PLLC
- 1/23/2018 FFIEC Reporting for CRA Compliance, Including Recent CFPB Updates to HMDA
Ann Brode-Harner, Brode Consulting Services, Inc.
- 1/24/2018 Same Day ACH Final Phase, Effective March 15, 2018: Funds Availability Requirements
Jen Kirk, EPCOR
- 1/25/2018 Call Report Revisions & Update 2018,
Including FFIEC Community Bank Call Report Burden-Reduction Initiative
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 1/30/2018 Exercising the Right of Setoff on Deposit Accounts & Loans
Elizabeth Fast, Spencer Fane LLP
- 1/31/2018 **Compliance Series:**
Job-Specific Compliance Training for the Frontline
Mary-Lou Heighes, Compliance Plus, Inc.

- 2/1/2018 Understanding Personal Tax Returns Part 1: Schedules A, B, C & D
Tim Harrington, TEAM Resources
- 2/2/2018 **SPECIAL EDITION** **Added 1/4/2018**
Recorded Only Sexual Harassment at Work: Defining, Preventing & Intervening
Connie J. Collins, RSM US LLP
- 2/6/2018 Simplifying the Compliance Function: Tools & Checklists to Keep You on Track
Molly Stull, Brode Consulting Services, Inc.
- 2/7/2018 Fair Lending Challenges for HMDA Data Rule Changes:
Expanded Data Fields & Lending Practices
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 2/8/2018 **Cyber Series:**
Emerging Technologies 2018: What Are They & Do They Matter?
Lee Wetherington, Jack Henry & Associates, Inc.[®] **Title Modification 11/1/2017**
- 2/13/2018 **Director Series:**
Morning Directors' Role & Responsibilities When a Data Breach Occurs
Randall J. Romes, CliftonLarsonAllen LLP
- 2/14/2018 **Cancelled Due to CFPB's Implementation Delay Until 2019**
~~Prepaid Cards: Your Bank's Responsibilities Under the New Rules
Effective April 1, 2018
Elizabeth Fast, Spencer Fane LLP~~ **Title Modification 11/8/17; Cancelled 1/26/2018**
- 2/15/2018 Preparing for the New Mortgage Servicing Rules:
Final Implementation Date, April 19, 2018
Steven Van Beek, Howard & Howard Attorneys PLLC
- 2/21/2018 **New Accounts Series:**
Opening Consumer Accounts: Regulations, CDD & Documentation
Dawn Kincaid, Brode Consulting Services, Inc.
- 2/22/2018 Security Officer Reports to the Board: What is Required?
Barry Thompson, Thompson Consulting Group, LLC
- 2/27/2018 **Credit Analysis & Underwriting Series:**
Debt Service Coverage Calculations in Underwriting
S. Wayne Linder, Young & Associates, Inc.
- 2/28/2018 Understanding Personal Tax Returns Part 2: Schedules E & F
Tim Harrington, TEAM Resources
- 3/1/2018 CECL Rule Overview: Preparation, Planning & Data Collection
Tommy Troyer, Young & Associates, Inc.
- 3/6/2018 Revisiting CDD Policies & Procedures to Include Beneficial Ownership Rule Changes
Effective May 11, 2018
Dawn Kincaid, Brode Consulting Services, Inc.

- 3/7/2018 ACH Rules Update 2018
Jen Kirk, EPCOR
- 3/8/2018 **Consumer Debt Series:**
Managing Chapter 7 & 13 Consumer Bankruptcies: Special Rules, Cramdowns & Risks
Elizabeth Fast, Spencer Fane LLP
- 3/13/2018 Flood Insurance Compliance Review & Update 2018
Ann Brode-Harner, Brode Consulting Services, Inc.
- 3/14/2018 Developing & Managing Employee Performance Through Effective
Recruiting, Onboarding & Coaching
Kay Robinson, Robinson HR Consulting, LLC
- 3/15/2018 **IRA Series:**
IRA Overview: Traditional & Roth IRA & SEP Plans
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 3/20/2018 Completing the CTR Line-by-Line Effective May 28, 2018:
Technical Changes, New Data Fields & Alternate Model Reporting
Dawn Kincaid, Brode Consulting Services, Inc.
- 3/21/2018 **Call Report Series:**
Introduction to Call Report Preparation
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 3/22/2018 Compliance & Legal Risks in Mobile Banking: Rules & Security Requirements
Elizabeth Fast, Spencer Fane LLP
- 3/27/2018 **New Accounts Series:**
Opening Deposit Accounts for Nonprofit Organizations
Mary-Lou Heighes, Compliance Plus, Inc.
- 3/28/2018 **Credit Analysis & Underwriting Series:**
Creating Effective Credit Memos & Loan Narratives
Tommy Troyer, Young & Associates, Inc.
- 3/29/2018 Negotiate to Win™: Essential Negotiation Skills for Community Bankers
James C. Thomas, Jr., Common Ground International
- 4/2/2018 **SPECIAL EDITION** **Added 3/1/2018**
Frontline Fundamentals (Four-Part Recorded Series)
 - **Introduction to US Banking & the Payments System**
Ann Brode-Harner, Brode Consulting Services, Inc.
 - **Regulations & Compliance: The Big Picture**
Ann Brode-Harner, Brode Consulting Services, Inc.
 - **Essentials of Endorsements, Negotiable Instruments & Cash Handling**
Susan Costonis, Compliance Consulting and Training for Financial Institutions
 - **Delivering Customer Service Excellence**
Steve Beck, Beck Seminars

- 4/3/2018 Impact of Regulation CC Rule Changes on RDC & ACH
Michele L. Barlow, PAR/WACHA
- 4/4/2018 Dealing with Dormant Accounts, Unclaimed Property & Escheatment
Elizabeth Fast, Spencer Fane LLP
- 4/5/2018 **Cyber Series:**
FFIEC Cybersecurity Assessment Tool: Issues & Answers **Title Modification 11/8/2017**
Randall J. Romes, CliftonLarsonAllen LLP
- 4/6/2018 **SPECIAL EDITION** **Added 1/15/2018**
Morning ADA Website Compliance: Requirements, Common Issues & Litigation
Dawn Kincaid, Brode Consulting Services, Inc. **Title Modification 2/5/2018**
- 4/10/2018 BSA Special Risks: Policy, Law Enforcement & Regulator Issues
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 4/11/2018 **Director Series:**
Morning Strategic Planning Years 1, 3 & 5: Scope, Techniques & Drafting Your Plan
Jeffrey C. Gerrish, Gerrish Smith Tuck, PC, Consultants & Attorneys
- 4/12/2018 Developing a Strong Risk Assessment for Enterprise Risk Management
Marcia Malzahn, Malzahn Strategic
- 4/17/2018 **Compliance Series:**
Compliance Rules All Staff Must Know:
Red Flags for Identity Theft, Bribery, Privacy & Ethical Considerations
David A. Reed, Reed & Jolly, PLLC
- 4/18/2018 Top 25 Things to Know About Reg CC Changes Before July 1, 2018
Dawn Kincaid, Brode Consulting Services, Inc.
- 4/19/2018 How to Complete & File UCC-1 Financing Statements
Elizabeth Fast, Spencer Fane LLP
- 4/20/2018 **SPECIAL EDITION** **Added 3/1/2018**
Morning Understanding the New SAR Filing Format Requirements:
Batch Submissions, Text Fields & Cyber Event Categories & Subtypes
Dawn Kincaid, Brode Consulting Services, Inc.
- 4/24/2018 Denied Loan Requirements: Consumer, Commercial & Real Estate
Ann Brode-Harner, Brode Consulting Services, Inc.
- 4/25/2018 **SPECIAL EDITION** **Added 4/6/2018**
Morning Newly Released Guidance on CDD Requirements Effective May 11, 2018: FinCEN FAQs
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 4/25/2018 **Credit Analysis & Underwriting Series:**
Afternoon Global Cash Flow Analysis for Underwriters & Credit Analysts
S. Wayne Linder, Young & Associates, Inc.

- 4/26/2018 The Top 12 Credit Risks in Agricultural Lending
Dr. David Kohl, Virginia Tech
- 4/27/2018 **SPECIAL EDITION** **Added 3/1/2018**
Morning Residential Construction Lending: Compliance, Disbursements & More
Elizabeth Fast, Spencer Fane LLP
- 5/1/2018 All You Need to Know About E-SIGN, E-Statements & E-Disclosures
Nancy Flynn, The ePolicy Institute™
- 5/2/2018 Understanding the UCA Cash Flow: Practical Applications in Underwriting
Dave Dalessandro, Young & Associates, Inc.
- 5/3/2018 Handling Powers-of-Attorney & Living Trust Documents for Deposit Accounts & Loans
Elizabeth Fast, Spencer Fane LLP
- 5/8/2018 **New Accounts Series:**
Opening Business Accounts: Entities, Documentation, Authority & Regulatory Requirements
Mary-Lou Heighes, Compliance Plus, Inc.
- 5/9/2018 Analyzing TRID Tolerance Cures: Clarifying the Confusion
Steven Van Beek, Howard & Howard Attorneys PLLC
- 5/10/2018 Finance Charges: Getting It Right!
Bill Elliott, Young & Associates, Inc.
- 5/15/2018 Top Escrow Compliance Exam Issues, FAQs & Field Audits
Ann Brode-Harner, Brode Consulting Services, Inc.
- 5/16/2018 **IRA Series:**
Current IRA Issues, Including Divorce, IRS Levies, Bankruptcies & Creditor Claims
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 5/17/2018 FFIEC Third-Party Risk Guidance: Appendix J for Vendor Business Continuity Issues & More
Branan Cooper, Venminder
- 5/22/2018 **Consumer Debt Series:**
Real Estate Loan Workouts, Deeds in Lieu, Short Sales,
Foreclosures, Deficiency Judgments & Receiverships
Elizabeth Fast, Spencer Fane LLP
- 5/23/2018 Consumer Loan Documentation
Molly Stull, Brode Consulting Services, Inc.
- 5/24/2018 ACH Error Resolution: Unauthorized, Authorization Revoked, or Stop Payment?
Michele L. Barlow, PAR/WACHA
- 5/30/2018 **Compliance Series:**
Job-Specific Compliance Training for Lenders
Susan Costonis, Compliance Consulting and Training for Financial Institutions

- 5/31/2018 Increasing Fee Income Without Raising Fees
Bryan Easley, Haberfeld Associates **Presenter Change 2/9/2018**
- 6/5/2018 **Call Report Series:**
Examining Bank Assets, Liabilities & Income in Call Report Preparation
Amanda C. Garnett, CliftonLarsonAllen LLP
- 6/6/2018 **Director Series:**
Morning Regulator Expectations in Capital Planning
Gary J. Young, Young & Associates, Inc.
- 6/7/2018 Red Flags in Residential Appraisal Compliance
S. Wayne Linder, Young & Associates, Inc.
- 6/8/2018 **SPECIAL EDITION** **Added 3/1/2018**
Morning Understanding the Procedural Differences Between Substitute Checks, ACH Imaged Checks &
New Warranties Under Reg CC Effective July 1, 2018
Jen Kirk, EPCOR
- 6/12/2018 **Cyber Series:**
Beginning IT Officer Training
Randall J. Romes, CliftonLarsonAllen LLP
- 6/13/2018 Protecting the SBA Guaranty Start to Finish
Kimberly A. Rayer, Starfield & Smith, PC
- 6/14/2018 Overdraft Disclosure Requirements: Regulations, UDAAP & Legal Risks
Steven Van Beek, Howard & Howard Attorneys PLLC
- 6/19/2018 **Marketing Series:**
Advertising Compliance for Electronic, Website, TV & Radio Promotions
Ann Brode-Harner, Brode Consulting Services, Inc.
- 6/20/2018 Safe Deposit Issues: Drilling, Unpaid Rent, Death & Unclaimed Property
Elizabeth Fast, Spencer Fane LLP
- 6/21/2018 Reg E Requirements for Debit Card Error Resolution: Processing, Disclosure & Investigation
Michele L. Barlow, PAR/WACHA
- 6/26/2018 **New Accounts Series:**
Opening Trust Accounts:
Compliance, Documentation, Signing Authority & Deposit Insurance Issues
Mary-Lou Heighes, Compliance Plus, Inc.
- 6/27/2018 Understanding Employee Leave Policies
Diane Pape Reed, CU Doctor
- 6/28/2018 Notary Essentials, Legalities & Best Practices
Elizabeth Fast, Spencer Fane LLP

7/6/2018 Morning	SPECIAL EDITION Determining a Legal Entity for Purposes of Beneficial Ownership Elizabeth Fast, Spencer Fane LLP	Added 3/1/2018
7/10/2018	Auditing Your Loan Portfolio: Consumer, Commercial & Real Estate Michael Brode, Brode Consulting Services, Inc.	
7/11/2018	IRA Series: Understanding IRA Beneficiary Designations, Death Distributions & Required Minimum Distributions Frank J. LaLoggia, LaLoggia Consulting, Inc.	
7/12/2018	Maintaining Required FDIC Records: Compliance, Issues & Retention Nancy Flynn, The ePolicy Institute™	
7/13/2018 Morning	SPECIAL EDITION Handling Federal Benefit Payments: Protections, POAs, Delinquency & Death Elizabeth Fast, Spencer Fane LLP	Added 3/1/2018
7/17/2018	Loan Review: Consumer, Commercial & Real Estate Ann Brode-Harner, Brode Consulting Services, Inc.	
7/18/2018	Marketing Series: Developing, Maintaining & Sustaining Brand Loyalty Ali Mandell, Opportunity Bank of Montana	
7/19/2018	Consumer Debt Series: Reducing Consumer Loan & Collection Losses: Workouts, Forbearance, Restructuring & More Elizabeth Fast, Spencer Fane LLP	
7/23/2018 Monday	SPECIAL EDITION Understanding Tax Reform: Community Bank Taxation in 2018 & Beyond Amanda C. Garnett, CliftonLarsonAllen LLP	Added 3/1/2018
7/24/2018	Wire Transfer Security: Regulatory Guidance, Risk Management & Monitoring Dawn Kincaid, Brode Consulting Services, Inc.	
7/25/2018	Call Report Series: Preparing Call Report Basic Lending Schedules: Coding, Classifications & Loan Loss Allowance Amanda C. Garnett, CliftonLarsonAllen LLP	
7/26/2018 Morning	Director Series: Assessing Credit Risk for Directors Gary J. Young, Young & Associates, Inc.	
7/31/2018	ACH Rules & Responsibilities for RDFIs Angi Farren, UMACHA	Presenter Change 12/13/2017
8/2/2018	Securing Loans with Cash: Using Deposit & Brokerage Accounts to Reduce Loss Risk Elizabeth Fast, Spencer Fane LLP	

- 8/3/2018 **SPECIAL EDITION** **Added 6/20/2018**
Morning Regulatory Relief Act (S. 2155): Changes & Impacts to Community Banks
Steven Van Beek, Howard & Howard Attorneys PLLC
- 8/7/2018 **Cyber Series:**
Expanding & Improving Your Required IT Risk Assessment Program
Randall J. Romes, CliftonLarsonAllen LLP
- 8/8/2018 CECL: Making Strategic Decisions Regarding Methodologies, Processes & Governance
Tommy Troyer, Young & Associates, Inc.
- 8/9/2018 Commercial Loan Application Danger Zones
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 8/14/2018 Fair Lending Comparative File Review
Ann Brode-Harner, Brode Consulting Services, Inc.
- 8/15/2018 **Marketing Series:**
Advertising & the New Media Mix: What's Right for Your Bank?
Ali Mandell, Opportunity Bank of Montana
- 8/16/2018 Final Preparation for CFPB's TRID Amendments, Effective October 1, 2018
Steven Van Beek, Howard & Howard Attorneys PLLC
- 8/21/2018 **New Accounts Series:**
Opening Minor Accounts: Signature Cards, Access, Ownership
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 8/22/2018 Conducting the Annual Physical Security Review
Barry Thompson, Thompson Consulting Group, LLC
- 8/23/2018 Stress Testing Your Loan Portfolio:
Regulatory Expectations & Enhancing Credit Risk Management
Tommy Troyer, Young & Associates, Inc.
- 8/28/2018 **Compliance Series:**
Regulatory Requirements for the Board & Senior Management
Dawn Kincaid, Brode Consulting Services, Inc.
- 8/30/2018 Managing Provisional Credit Under Reg E
Elizabeth Fast, Spencer Fane LLP
- 9/5/2018 Complying with Reg Z Rules for HELOCs:
Disclosure, Documentation, Statements & Maintenance
Bill Elliott, Young & Associates, Inc.
- 9/6/2018 Imaged Documents & Checks: Regulations & Legal Concerns
Elizabeth Fast, Spencer Fane LLP
- 9/7/2018 **SPECIAL EDITION** **Added 6/4/2018**
Morning Handling Business Account Transactions: Dos, Don'ts & Best Practices
Mary-Lou Heighes, Compliance Plus, Inc.

- 9/10/2018 **SPECIAL EDITION** **Added 8/6/2018**
Monday Placing Reg CC Holds Compliantly & With Confidence: Clarifying the Confusion
Dawn Kincaid, Brode Consulting Services, Inc.
- 9/11/2018 **Consumer Debt Series:**
Maximizing Recoveries on Charged-Off Loans
David A. Reed, Reed & Jolly, PLLC
- 9/12/2018 Mortgage Lender Training Part 1:
Life-of-Loan Reg B Requirements, Including Application, Monitoring & Disclosures
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 9/13/2018 New BSA Officer Training: Requirements & Real-Life Scenarios
Bill Elliott, Young & Associates, Inc.
- 9/14/2018 **SPECIAL EDITION** **Added 3/1/2018**
Morning How to Originate & Onboard a New ACH Business:
Set Up, Risk Assessment, Registry, Audit & Third-Party Senders
Jennifer Miller, UMACHA
- 9/17/2018 **SPECIAL EDITION** **Added 8/6/2018**
Monday Capital Planning & Adequacy Under Regulatory Relief: Preparation Strategies
Gary J. Young, Young & Associates, Inc.
- 9/18/2018 **Call Report Series:**
Call Report Preparation: Schedule RC-R, Regulatory Capital & the Capital Conservation Buffer
Amanda C. Garnett, CliftonLarsonAllen LLP
- 9/19/2018 **Marketing Series:**
Measuring the ROI of Your Digital Marketing Strategy
Eric C. Cook, WSI Internet Consulting
- 9/20/2018 Vendor Outsourcing: Due Diligence, Contracts, Risks & Oversight
Branan Cooper, Venminder
- 9/21/2018 **SPECIAL EDITION** **Added 3/1/2018**
Morning HMDA Reporting: Lessons Learned, Common Mistakes & FAQs
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 9/25/2018 Managing the Employment Termination Process: Before, During & After
Diane Pape Reed, CU Doctor
- 9/26/2018 Compliance Officer Training: Risk Assessments, Monitoring & Testing
Molly Stull, Brode Consulting Services, Inc.
- 9/27/2018 **IRA Series:**
IRA Conversions, Recharacterizations & Excess Contributions
Frank J. LaLoggia, LaLoggia Consulting, Inc.

9/28/2018	SPECIAL EDITION	Added 8/6/2018
Recorded Only	REACT • ESCAPE • SURVIVE Preparing Your Institution & Staff for an Active-Shooter Incident William Gage, Countermeasure Consulting Group LLC	
10/2/2018	Proper Preparation of the TRID Loan Estimate & Closing Disclosure Steven Van Beek, Howard & Howard Attorneys PLLC	
10/3/2018	The Fair Labor Standards Act: Dos & Don'ts of Exempt & Nonexempt Pay Issues Kay Robinson, Robinson HR Consulting, LLC	
10/4/2018	Medallion & Signature Guarantee Rules & Risks Elizabeth Fast, Spencer Fane LLP	
10/5/2018	SPECIAL EDITION	Added 8/6/2018
Morning	Handling Subpoenas, Summonses, Garnishments & Levies Elizabeth Fast, Spencer Fane LLP	
10/10/2018	New Accounts Series: Opening Accounts for Nonresident Aliens Dawn Kincaid, Brode Consulting Services, Inc.	
10/11/2018	Mortgage Lender Training Part 2: Mortgage Life-of-Loan: Processing, Underwriting & Notices Susan Costonis, Compliance Consulting and Training for Financial Institutions	
10/12/2018	SPECIAL EDITION	Added 3/1/2018
Morning	Commercial Real Estate Basics: Multi-Family, Commercial Rentals, Hotels Tommy Troyer, Young & Associates, Inc.	
10/16/2018	Payment Systems Rules & Regulations for ACH, Cards, Wires & Checks Jen Kirk, EPCOR	
10/17/2018	Understanding Title Insurance Policies, Commitments & ALTA Endorsements Elizabeth Fast, Spencer Fane LLP	
10/18/2018	Cyber Series: Cyber Threats: Prevention, Detection & Response Veronica Madsen, ESTEE Compliance, LLC	Presenter Firm Change 4/10/2018
10/23/2018	Roles, Responsibilities & Liabilities of Community Bank Directors Jeffrey C. Gerrish, Gerrish Smith Tuck, PC, Consultants & Attorneys	
10/25/2018	Call Report Series: Complex Call Report Lending Schedule Preparation Amanda C. Garnett, CliftonLarsonAllen LLP	
10/29/2018	SPECIAL EDITION	Added 3/1/2018
Monday	Stop Payment Versus Written Statement of Unauthorized Debit (WSUD): Which Is It? Jen Kirk, EPCOR	

- 10/30/2018 **Compliance Series:**
Job-Specific Compliance Training for Deposit Operations
Molly Stull, Brode Consulting Services, Inc.
- 10/31/2018 Form 1099 Reporting: Third-Party Vendors, Foreclosures, Debt Forgiveness & More
Elizabeth Fast, Spencer Fane LLP
- 11/1/2018 Analyzing Common TRID Compliance Violations
Steven Van Beek, Howard & Howard Attorneys PLLC
- 11/6/2018 Lending to Churches & Other Nonprofit Organizations
S. Wayne Linder, Young & Associates, Inc.
- 11/7/2018 ACH Liabilities & Warranties for ODFIs: Reducing Your Exposure
Angi Farren, UMACHA **Presenter Change 12/13/2017**
- 11/8/2018 **Consumer Debt Series:**
Proper Repossession, Notice & Sale of Non-Real Estate Collateral
Elizabeth Fast, Spencer Fane LLP
- 11/9/2018 **SPECIAL EDITION** **Added 8/6/2018**
Morning Board Secretary Basics: Agendas, Meeting Records & Board Package Assembly
Dawn Kincaid, Brode Consulting Services, Inc.
- 11/13/2018 **SPECIAL EDITION** **Added 3/1/2018**
How to Obtain & Perfect a Security Interest in Unconventional Collateral
Elizabeth Fast, Spencer Fane LLP
- 11/14/2018 Mortgage Lender Training Part 3: Mortgage Life-of-Loan:
Decision-Making, Appraisals, Post-Closing Requirements
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 11/15/2018 **SPECIAL EDITION** **Added 8/6/2018**
Cash Management:
How Sales, Operations & Technology Can Collaborate to Generate More Fee Income
Marcia Malzahn, Malzahn Strategic
- 11/20/2018 **IRA Series:**
Top 10 IRA Rollover Mistakes
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 11/27/2018 **Compliance Series:**
Robbery Preparedness: Requirements & Proven Strategies
Carol Dodgen, Dodgen Security
- 11/28/2018 Managing & Mitigating Card-Not-Present Fraud
Lee Wetherington, Jack Henry & Associates, Inc.®
- 11/29/2018 Your Borrower Has Died: Actions to Take, Mistakes to Avoid
Elizabeth Fast, Spencer Fane LLP

11/30/2018 Morning	SPECIAL EDITION New Focus on In-House Real Estate Evaluations Aaron Lewis, Young & Associates, Inc.	Added 6/20/2018
12/4/2018	Improving Teller Performance: Head Teller Development Molly Stull, Brode Consulting Services, Inc.	
12/5/2018	Cyber Series: Compliance Questions & Issues in Deploying Mobile Remote Deposit Capture Michele L. Barlow, PAR/WACHA	
12/6/2018	Auditing for HMDA Compliance, Including New Data Collection Rules Susan Costonis, Compliance Consulting and Training for Financial Institutions	
12/11/2018	Call Report Series: Improving Efficiency in Call Report Preparation: Documentation, Accuracy & Common Errors Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC	
12/12/2018	Your Depositor Has Died: Actions to Take, Mistakes to Avoid Elizabeth Fast, Spencer Fane LLP	
12/13/2018	Dealing with Joint Signers in Consumer & Real Estate Lending Bill Elliott, Young & Associates, Inc.	
12/14/2018 Morning	SPECIAL EDITION Commercial Appraisal Review: Income & Sales Approach Heidi C. Lee, Appraisal Review & Consultation	Added 8/6/2018
12/17/2018 Monday	SPECIAL EDITION Managing the Force-Placed Insurance Process Bill Elliott, Young & Associates, Inc.	Added 8/6/2018
12/18/2018	Handling Government ACH Payment Returns & Reclamations Michele L. Barlow, PAR/WACHA	
12/19/2018	Closing or Changing Deposit Accounts for Consumers & Businesses Susan Costonis, Compliance Consulting and Training for Financial Institutions	
12/20/2018	BSA Officer Reports to the Board Molly Stull, Brode Consulting Services, Inc.	

Director Series webinars are scheduled from 10:00-11:30 AM Central Time
Most webinars are scheduled from 2:00-3:30 PM Central Time unless otherwise indicated.
Please check the brochure copy to confirm the time.