

First Quarter 2017

ECONOMIC INDICATORS

Employment Growth Rates (change from year ago, unless noted)

	Q1-17	Q4-16	Q1-16	2016	2015
Total Nonfarm (share of trailing four quarter employment in parentheses)	0.8%	0.7%	1.5%	1.1%	0.9%
Manufacturing (8%)	-1.1%	-0.8%	0.7%	0.1%	0.9%
Other (non-manufacturing) Goods-Producing (5%)	6.9%	1.5%	5.9%	2.4%	1.9%
Private Service-Providing (71%)	0.7%	0.8%	1.7%	1.3%	1.1%
Government (16%)	0.5%	1.0%	-0.2%	0.5%	-0.4%
Unemployment Rate (% of labor force)	3.2%	3.8%	3.7%	3.9%	4.3%

Other Indicators (change from year ago, unless noted)

	Q1-17	Q4-16	Q1-16	2016	2015
Single-Family Home Permits	8.7%	27.1%	68.6%	37.5%	1.3%
Multifamily Building Permits	96.9%	-48.4%	-62.0%	-48.9%	69.8%
Home Price Index	5.1%	5.2%	3.4%	4.2%	3.5%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	0.86	0.92	1.07	1.09	1.31

BANKING TRENDS

General Information

	Q1-17	Q4-16	Q1-16	2016	2015
Institutions (#)	26	26	26	26	26
Total Assets (in millions)	25,747	23,731	22,409	23,731	22,136
New Institutions (# < 3 years)	0	0	0	0	0
Subchapter S Institutions	0	0	0	0	0

Asset Quality

	Q1-17	Q4-16	Q1-16	2016	2015
Past-Due and Nonaccrual Loans / Total Loans (median %)	1.46	1.80	1.42	1.80	1.77
Noncurrent Loans / Total Loans (median %)	0.80	0.91	0.89	0.91	0.87
ALLL/Total Loans (median %)	0.93	0.93	0.94	0.93	0.92
ALLL/Noncurrent Loans (median multiple)	1.17	1.07	1.05	1.07	0.95
Net Loan Losses / Total Loans (median %)	0.02	0.02	0.04	0.06	0.09

Capital / Earnings

	Q1-17	Q4-16	Q1-16	2016	2015
Tier 1 Leverage (median %)	11.29	11.11	11.19	11.11	10.94
Return on Assets (median %)	0.69	0.73	0.67	0.74	0.72
Pretax Return on Assets (median %)	0.99	0.90	0.95	1.01	0.99
Net Interest Margin (median %)	3.52	3.45	3.48	3.49	3.49
Yield on Earning Assets (median %)	4.12	4.09	4.17	4.13	4.16
Cost of Funding Earning Assets (median %)	0.57	0.58	0.61	0.58	0.60
Provisions to Avg. Assets (median %)	0.08	0.07	0.08	0.07	0.09
Noninterest Income to Avg. Assets (median %)	0.43	0.51	0.50	0.53	0.52
Overhead to Avg. Assets (median %)	2.96	2.90	2.96	2.88	2.96

Liquidity/Sensitivity

	Q1-17	Q4-16	Q1-16	2016	2015
Net Loans to Assets (median %)	80.56	79.89	79.97	79.89	80.10
Noncore Funding to Assets (median %)	11.23	24.68	24.54	24.68	23.23
Long-term Assets to Assets (median %, call filers)	49.19	49.10	48.38	49.10	49.55
Brokered Deposits (number of institutions)	20	20	19	20	19
Brokered Deposits to Assets (median % for those above)	7.18	6.86	7.28	6.86	6.20

Loan Concentrations (median % of Qualifying Total Capital)

	Q1-17	Q4-16	Q1-16	2016	2015
Commercial and Industrial	44.78	41.16	39.73	41.16	37.97
Commercial Real Estate	199.92	204.99	211.21	204.99	208.37
Construction & Development	25.07	25.79	21.47	25.79	20.32
Multifamily Residential Real Estate	18.35	17.01	16.33	17.01	16.85
Nonresidential Real Estate	158.35	163.55	166.81	163.55	162.96
Residential Real Estate	361.91	354.17	355.83	354.17	357.33
Consumer	6.04	6.34	6.53	6.34	6.65
Agriculture	0.71	0.97	1.07	0.97	1.24

BANKING PROFILE

Largest Deposit Markets (from 2016 Summary of Deposits)	Institutions in Market	Deposits (\$ millions)	Asset Distribution	
			Institutions	
Portland-South Portland, ME	21	12,924	< \$100 million	3 (11.5%)
Bangor, ME	9	2,541	\$100 million to \$250 million	4 (15.4%)
Lewiston-Auburn, ME	9	1,663	\$250 million to \$1 billion	10 (38.5%)
			\$1 billion to \$10 billion	9 (34.6%)
			> \$10 billion	0 (0%)