

Financial Education & Development PO Box 1780, Helena, MT 59624

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# **2023 Webinar Schedule by Category**

Revised 9/20/23

# **Auditing & Accounting**

1/17/2023	2023 Call Report Update Michael Gordon, Mauldin & Jenkins, LLC	
4/13/2023	Introduction to Call Report Preparation Michael Gordon & Alison Wester, Mauldin & Jenkins, LLC	Added Speaker 1/31/23
5/23/2023	CECL: What Auditors & Regulators Will Expect Stephen J.M. Schiltz & Dean Rohne, CLA	Added Hot Topic 3/1/23
7/18/2023 Morning	Call Report Preparation: Avoiding Common Errors Michael Gordon& Alison Wester, Mauldin & Jenkins, LLC	
8/2/2023	IT Audit Options: How to Choose the Right One for Your Institution John Moeller, CLA	
9/25/2023 Monday a.m.	Top ACH Audit Findings & Tips to Avoid Them Shelly Sipple, EPCOR	
12/12/2023 60 Min. a.m.	CECL One Year In Robert L. Viering, RiverPointUSA LLC	

## **Collections**

2/1/2023 Morning	Mortgage Defaults: Workouts, Alternatives, Foreclosures, Short Sales & More Elizabeth Fast, Spencer Fane LLP
2/22/2023	Debt Resolution Series: TDR Comeback: Qualification Under CECL & End of CARES Act Stephen J.M. Schiltz, CLA
4/20/2023 Morning	Debt Resolution Series: Lessons Learned from the FDCPA Collection Rule Changes Elizabeth Fast, Spencer Fane LLP

6/20/2023 Morning	Debt Resolution Series: Intermediate Collector: Refining Collections Skills David A. Reed, Reed & Jolly, PLLC
7/13/2023	Successful Skip Tracing Techniques for Locating Borrowers & Recovering Collateral David A. Reed, Reed & Jolly, PLLC
8/8/2023	Auto Loan Delinquencies: Reducing Defaults & Maximizing Recoveries David A. Reed, Reed & Jolly, PLLC  Added Hot Topic 3/1/23
8/15/2023 Morning	<b>Debt Resolution Series:</b> Working with Troubled Loans: Extensions, Deferments, Re-Aging, Refinancing & Incentives David A. Reed, Reed & Jolly, PLLC
9/14/2023 Morning	Your Consumer Borrower Filed Bankruptcy, Now What? Chapters 7 & 13 Elizabeth Fast, Spencer Fane LLP
10/10/2023 Morning	Debt Resolution Series: 20 Common Mistakes in Consumer Collection Elizabeth Fast, Spencer Fane LLP
11/1/2023	UDAAP & Debt Collection Michael Christians, Michael Christians Consulting, LLC
12/5/2023 Morning	Debt Resolution Series: Proper Repossession, Notice & Sale of Non-Real Estate Collateral Elizabeth Fast, Spencer Fane LLP
Complian	<u>ce</u>

1/4/2023 Morning	Advanced Issues in Dormant Accounts, Unclaimed Property & Escheatment Elizabeth Fast, Spencer Fane LLP
1/11/2023 Morning	BSA Officer Part 1: BSA Update for BSA Officers Dawn Kincaid, Brode Consulting Services, Inc.
1/18/2023 Morning	Beneficial Ownership Final Rule: Details & Deadlines Deborah L. Crawford, Gettechnical Inc.
1/24/2023	Credit Reporting Risks in the Banking Environment David A. Reed, Reed & Jolly, PLLC
1/31/2023 Morning	Anti-Money Laundering Act: Update & Lessons Learned Dawn Kincaid, Brode Consulting Services, Inc.
2/22/2023 Morning	Compliance Officers: Advanced Deposit & Consumer Compliance Training Dawn Kincaid, Brode Consulting Services, Inc.  Date Changed 11/30/22
3/9/2023 Morning	BSA Officer Part 2: BSA Reporting to the Board Dawn Kincaid, Brode Consulting Services, Inc.

4/12/2023	Cryptocurrency Regulatory Expectations & Guidance Molly Stull, Brode Consulting Services, Inc.
4/18/2023 Morning	Cannabis Banking: Hemp, MRBs, & CBD Business Update Dawn Kincaid, Brode Consulting Services, Inc.
4/24/2023 Monday	Effective Management of Credit Report Disputes David A. Reed, Reed & Jolly, PLLC
5/3/2023 Morning	BSA Officer Part 3: BSA/AML Deep Dive for the New BSA Officer Dawn Kincaid, Brode Consulting Services, Inc.
5/4/2023 Morning	Safe Deposit Issues: Drilling, Unpaid Rent, Death & Unclaimed Property Elizabeth Fast, Spencer Fane LLP
5/24/2023 60 Minutes	Designing Right-Size Risk Assessments Harrison Powers, CLA
6/6/2023 Morning	Compliance Management Systems Mary-Lou Heighes, Compliance Plus, Inc.
6/13/2023	Top 10 Hot Spots on Compliance Exams Molly Stull, Brode Consulting Services, Inc.
6/26/2023 Mon. a.m.	Recent Overdraft Cases Before the CFPB Elizabeth Fast & Kersten Holzhueter, Spencer Fane LLP  Added Hot Topic 3/6/23
6/28/2023 Morning	Reg CC Update, Review, RDC & Reg D Deborah L. Crawford, Gettechnical Inc.
7/13/2023 60 Min. a.m.	Website Compliance: Best Practices & Common Issues Betsy Glickman, Mauldin & Jenkins, LLC
7/20/2023 60 Min. a.m.	BSA Overview for Non-Transactional & Support Staff Mary-Lou Heighes, Compliance Plus, Inc.
8/31/2023 Morning	Record Retention & Destruction Policy & Timeframes Elizabeth Fast, Spencer Fane LLP
9/13/2023 60 Min. a.m.	HMDA Part 1: Application Basics Susan Costonis, Compliance Training and Consulting for Financial Institutions
9/13/2023	Countdown to New Beneficial Ownership Rules: Effective January 1, 2024 Deborah L. Crawford, Gettechnical Inc.  Added Hot Topic 3/1/23
9/18/2023 Monday	New Third-Party Vendor Risk Management Guidance Dawn Kincaid, Brode Consulting Services, Inc. Added Hot Topic 6/9; Amended Title 7/10
9/27/2023 Morning	Community Reinvestment Act: Fundamentals, Documentation & Proposed Rule Changes Dawn Kincaid, Brode Consulting Services, Inc.  Added Hot Topic 4/26/23

10/11/2023 HMDA Part 2: Demographic Collection Susan Costonis, Compliance Training and Consulting for Financial Institutions 60 Min. a.m. 10/16/2023 Junk Fees: Identifying, Eliminating & Compliance Action Plan Deborah L. Crawford, Gettechnical Inc. Added Hot Topic 7/10/23 Mon. a.m. 10/26/2023 HMDA Part 3: Commercial Loans 60 Min. a.m. Susan Costonis, Compliance Training and Consulting for Financial Institutions 10/30/2023 Banking Legal Marijuana Businesses David A. Reed, Reed & Jolly, PLLC Monday Overdraft Risks & Five Best Practices 11/14/2023 Susan Costonis, Compliance Training and Consulting for Financial Institutions Morning 11/16/2023 Notary Essentials, Virtual Notarizations & Legalities Morning Elizabeth Fast, Spencer Fane LLP 11/29/2023 A Year in the Life of a Compliance Officer Dawn Kincaid, Brode Consulting Services, Inc. Morning Added Hot Topic 8/29/23 12/18/2023 Unpacking New Beneficial Ownership Guidance In-Depth Deborah L. Crawford, Gettechnical Inc. Added Hot Topic 9/20/23 Mon. a.m. 12/20/2023 **Telephone Consumer Protection Act Compliance** Morning David A. Reed, Reed & Jolly, PLLC Added Hot Topic 8/29/23

### **Frontline & New Accounts**

2/15/2023 Morning	BSA for Frontline Staff Deborah L. Crawford, Gettechnical Inc.
4/4/2023 Morning	The Sleepers: Risks of Safe Deposit Boxes, Mobile Banking, Prepaid Cards & RDC Dawn Kincaid, Brode Consulting Services, Inc.
4/6/2023 Morning	Opening Accounts Online: CIP, CDD, Documentation & Beneficial Ownership Susan Costonis, Compliance Training and Consulting for Financial Institutions
4/19/2023 Morning	A to Z on Endorsements Deborah L. Crawford, Gettechnical Inc.
5/2/2023 Morning	New Accounts Series: Minor Accounts Options & Transactions Mary-Lou Heighes, Compliance Plus, Inc.
5/10/2023 Morning	High-Risk Accountholders & Services Deborah L. Crawford, Gettechnical Inc.

6/7/2023	Branch Managers & Head Tellers: Managing the Critical Aspect Molly Stull, Brode Consulting Services, Inc.	ts	
6/8/2023	Creating a Seamless Accountholder Experience: Culture, Servic Tim Tivis, Pinnacle Training Group	e, Retention	
7/6/2023 Morning	Powers of Attorney & Deposit Accounts: Variations, Permission Elizabeth Fast, Spencer Fane LLP	ns, Red Flags, Multiple Signers	
7/12/2023 Morning	New Accounts Series: Handling Trusts & Other Fiduciary Accounts Deborah L. Crawford, Gettechnical Inc.		
7/31/2023 Mon. a.m.	Opening Nonprofit Accounts Compliantly Deborah L. Crawford, Gettechnical Inc.	Added Hot Topic 4/14/23	
8/23/2023 Morning	SARs & Cyber Crimes Deborah L. Crawford, Gettechnical Inc.		
8/30/2023 60 Min. a.m.	Five Steps for E-SIGN Compliance Susan Costonis, Compliance Training and Consulting for Finance	cial Institutions	
9/6/2023 Morning	Regulation CC for Tellers Deborah L. Crawford, Gettechnical Inc.		
9/20/2023 Morning	New Accounts Series: Business Accounts: Setup, Management & Authority Mary-Lou Heighes, Compliance Plus, Inc.		
11/2/2023	Robbery: Prevention, Safety & Current Threats Carol Dodgen, Dodgen Security Consulting		
11/15/2023 Morning	New Accounts Series: Opening NRA Accounts Deborah L. Crawford, Gettechnical Inc.	Moved from 11/29 on 5/31/23	
12/6/2023 Morning	Deposit Insurance Coverage & Calculation Mary-Lou Heighes, Compliance Plus, Inc.	Added Hot Topic 8/29/23	
12/21/2023 Morning	When a Depositor Dies: Next Steps Elizabeth Fast, Spencer Fane LLP		
Human Resources			
5/19/2022	Pusings Writing Post Comp. Including Critique of Your Own	Writing Comple	

5/18/2023	Business Writing Boot Camp, Including Critique of Your Own Writing Sample Nancy Flynn, The ePolicy Institute
6/22/2023	Nonperforming Employees: Managing & Documenting Diane Pape Reed, HR Doc

8/3/2023 Marijuana Policy & Best Practices: Handling Employee Medical & Recreational Use

Nancy Flynn, The ePolicy Institute

**IRA** 

1/12/2023 **IRA Series:** 

Morning IRA & HSA Update: Discover What's New & Changing

Frank J. LaLoggia, LaLoggia Consulting, Inc.

**3/2/2023 IRA Series:** 

Morning IRA Beneficiary Designations & Distributions Part A:

Proper Handling, Responsibilities & Compliance Frank J. LaLoggia, LaLoggia Consulting, Inc.

3/30/2023 **IRA Series:** 

Morning IRA Beneficiary Designations & Distributions Part B:

Successor Beneficiaries & Deaths After January 1, 2020

Frank J. LaLoggia, LaLoggia Consulting, Inc.

9/19/2023 **IRA Series:** 

Morning Traditional & Roth IRAs Part A: Eligibility, Contributions, Rollovers & Transfers

Frank J. LaLoggia, LaLoggia Consulting, Inc.

10/4/2023 **IRA Series:** 

Morning Traditional & Roth IRAs Part B: Distributions, Taxation, Withholding & Penalties

Frank J. LaLoggia, LaLoggia Consulting, Inc.

11/28/2023 IRA Series:

Morning IRA Year-End Update: New & Important IRA Issues & Answers

Frank J. LaLoggia, LaLoggia Consulting, Inc.

**Lending** 

1/3/2023 Final ATR/QM Rules: Guidance, ATR Options & Policy Update

Morning Dawn Kincaid, Brode Consulting Services, Inc.

1/10/2023 Protecting the SBA Guarantee Start to Finish

Kimberly A. Rayer, Starfield & Smith, PC

1/19/2023 Credit Analysis Series:

Morning Cash Flow Analysis Part 1: Debt Service Coverage, Global Cash Flow & More

Robert L. Viering, RiverPointUSA LLC

1/25/2023 2022 HMDA Submission Due March 1, 2023: Updates, Challenges & Real-Life Examples

60 Min. a.m. Susan Costonis, Compliance Training and Consulting for Financial Institutions

1/25/2023 Qualifying Borrowers Using Personal Tax Returns Part 1: Schedules B & C

Timothy P. Harrington, TEAM Resources

2/2/2023 Morning	Regulatory Update for the Credit Analyst Robert L. Viering, RiverPointUSA LLC
2/14/2023 Morning	Credit Analysis Series: Cash Flow Analysis Part 2: Deeper Analysis, Balance Sheet & External Factors Robert L. Viering, RiverPointUSA LLC
2/14/2023	Qualifying Borrowers Using Personal Tax Returns Part 2: Schedules D, E & F Timothy P. Harrington, TEAM Resources
2/21/2023 60 Min. a.m.	Five Reasons to Prepare for 1071 Rules: Small Business Reporting for Women & Minority Owned Businesses Susan Costonis, Compliance Training and Consulting for Financial Institutions
2/28/2023 Morning	Banking Military Personnel: MLA, SCRA & Recent Citations Dawn Kincaid, Brode Consulting Services, Inc.
3/1/2023 Morning	Commercial Loans: Workouts, Restructuring & Reducing Loan Losses Elizabeth Fast, Spencer Fane LLP
3/7/2023 Morning	Agricultural Lending Basics Robert L. Viering, RiverPointUSA LLC
3/7/2023	Escrow Excellence: From Loan Estimate to Annual Analysis Molly Stull, Brode Consulting Services, Inc.
3/21/2023	Standard Flood Hazard Determination Form Line-by-Line Molly Stull, Brode Consulting Services, Inc.
3/28/2023 Morning	Credit Analysis Series: C&I Lending for CRE Lenders Robert L. Viering, RiverPointUSA LLC
4/5/2023 Morning	Real Estate Construction Loans Start to Finish: Consumer & Commercial; Unique Issues & Landmines Elizabeth Fast, Spencer Fane LLP
4/27/2023 Morning	Credit Analysis Series: Collateral Analysis: Evaluation, Weaknesses & Monitoring Value Robert L. Viering, RiverPointUSA LLC
5/11/2023 Morning	Consumer Real Estate Loans: Step-by-Step Dawn Kincaid, Brode Consulting Services, Inc.
5/22/2023 Mon. 60 Min Morning	Section 1071 Final Rule Highlights & Effective Dates  Added Hot Topic 3/1/23  Susan Costonis, Compliance Training and Consulting for Financial Institutions
6/12/2023 Mon. 60 Min Morning	Section 1071: Developing a Data Collection Process Under the Final Rules Susan Costonis, Compliance Training and Consulting for Financial Institutions  Added 3/1/23

6/27/2023 Morning	Consumer Real Estate Appraisal Reviews Dawn Kincaid, Brode Consulting Services, Inc.	
7/6/2023	Accounting Foundations for Lenders Jeffery W. Johnson, Bankers Insight Group, LLC	
7/18/2023	Unpacking Adverse Action Requirements Molly Stull, Brode Consulting Services, Inc.	
7/26/2023	New Rules Impacting 7a Lending & SBA Update Kimberly A. Rayer, Starfield & Smith, PC	Added Hot Topic 4/26/23
8/9/2023 Morning	Force-Placed Auto & Mortgage Insurance: Placement, Managemen Elizabeth Fast, Spencer Fane LLP	t, Guidance Added Hot Topic 3/3/23
8/22/2023 Morning	Workout & Liquidation of an SBA Loan Lyndsay Rowland & Jessica Conn, Starfield & Smith, PC	Added Hot Topic 3/1/23
9/7/2023 Morning	ECOA & Fair Lending: Examiner Hot Buttons Elizabeth Fast, Spencer Fane LLP	
9/18/2023 Mon. a.m.	New Policy Statement on CRE Accommodations & Workouts David A. Reed, Reed & Jolly, PLLC	Added Hot Topic 7/10/23
9/28/2023 Morning	Lending to Nonprofit Organizations Aaron Lewis	Added Hot Topic 4/26/23
10/5/2023 Morning	TRID Breakdown Part 1: Loan Estimate for Fixed-Purchase, Variable-Refinance & Construc Dawn Kincaid, Brode Consulting Services, Inc.	tion-Perm
10/12/2023 Morning	Stress Testing Your Loan Portfolio Robert L. Viering, RiverPointUSA LLC	
10/18/2023 Morning	Annual MLO Requirements & SAFE Act Compliance Susan Costonis, Compliance Training and Consulting for Financial Institutions	
10/19/2023 Morning	When a Borrower Dies: Next Steps Elizabeth Fast, Spencer Fane LLP	
10/24/2023 Morning	Commercial Lending Basics: Risks, Scrutiny, Safeguards, Collateral & More Dawn Kincaid, Brode Consulting Services, Inc.	
11/9/2023 Morning	TRID Breakdown Part 2: Closing Disclosure for Fixed-Purchase, Variable-Refinance & Cons Dawn Kincaid, Brode Consulting Services, Inc.	struction-Perm
11/21/2023 Morning	Writing Effective Credit Memos & Loan Narratives Molly Stull, Brode Consulting Services, Inc.	Added Hot Topic 8/29/23

11/30/2023 BSA for Lenders
Morning Dawn Kincaid, Brode Consulting Services, Inc.

12/6/2023 HELOC How-To In-Depth
Molly Stull, Brode Consulting Services, Inc.

12/7/2023 Commercial Loan Annual Credit Review Best Practices

Morning Aaron Lewis Added Hot Topic 3/16/23

### **Marketing**

2/7/2023 Top Five Marketing Trends for 2023 & Beyond 60 Minutes Diane Pape Reed, HR Doc 5/30/2023 The Digital Dozen: 12 Digital Strategies You Should Be Using Today Eric C. Cook, WSI & The LinkedBanker 6/15/2023 Advertising Compliance: Web, Text, Print, TV & Radio Morning Elizabeth Fast, Spencer Fane LLP 7/25/2023 Proven Steps to Successful Business Development: Prospects, Scripts, Overcoming Objections & Measuring Performance Tim Tivis, Pinnacle Training Group Measuring the ROI of Your Digital Marketing Strategy 8/17/2023 Morning Eric C. Cook, WSI & The LinkedBanker

# **Operations**

1/5/2023 Morning	The ABCs of RDC Michele L. Barlow, Macha/PAR	
2/8/2023	Mastercard Debit Card Chargebacks: Rules, Rights & Challenges Diana Kern, SHAZAM, Inc.	
3/6/2023 Monday 60 Min. a.m.	RTP & FedNow FAQs Ashton Vandivert, EPCOR	
3/14/2023	Visa Debit Card Chargebacks: Rules, Rights & Challenges Diana Kern, SHAZAM, Inc.	
3/20/2023 Monday 60 Min. a.m.	ACH Risk Assessments for RDFIs & ODFIs Eric Wester, UMACHA	Speaker Change 11/9/22
3/27/2023 Monday a.m.	2023 ACH Rules Update, Initiatives & Instant Payments Shelly Sipple, EPCOR	

3/29/2023 Morning	Provisional Credit Under Reg E: Rules, Best Practices & FAQs Elizabeth Fast, Spencer Fane LLP	
4/11/2023 Morning	Check Returns: Past the Point of Redemption Marcy Cauthon, EPCOR	
4/25/2023	RDFI Returns: 2 Banking Days vs. 60 Calendar Days – Understandi Kimberly Ellis, UMACHA	ng the Difference <b>Fitle Modification 1/24/23</b>
5/9/2023 Morning	Liability with ACH Death Notification Entries (DNEs) & Reclamati Michele L. Barlow, Macha/PAR	ons
5/16/2023 Morning	Credit Card Compliance: Issuance, Changes, Statements, Errors & Mary-Lou Heighes, Compliance Plus, Inc.	More
5/31/2023 Morning	ACH Basics for Operations Staff Michele L. Barlow, Macha/PAR	
6/29/2023 Morning	Handling Consumer Complaints & Disputes Fairly & Accurately David A. Reed, Reed & Jolly, PLLC	
7/20/2023	Treasury Management: A Powerful Tool to Increase Deposits & Fee Marcia Malzahn, Malzahn Strategic	Income
7/27/2023 Morning	OFAC & Reg E Compliance with FedNow & RTP Payments Kevin Olsen, Pidgin/Payments Professor	Added Hot Topic 4/14/23
8/8/2023 Morning	What Reg E & the Nacha Rules Mean to You, Including Dealing wire Michele L. Barlow, Macha/PAR	th Discordant Rules
8/17/2023	Job-Specific Compliance Training for Deposit Operations Molly Stull, Brode Consulting Services, Inc.	
8/24/2023 Morning	Debit Card Payment Fundamentals Diana Kern, SHAZAM, Inc.	
8/29/2023 Morning	The <i>Green Book</i> & Government Payments Explained Kimberly Ellis, UMACHA	Added Hot Topic 3/1/23
9/5/2023 Morning	ACH & P2P Payments: Perils & Protections Michele L. Barlow, Macha/PAR	
9/12/2023	ACH Return Reason Codes: Commonly Used & Misused Codes Kimberly Ellis, UMACHA	Updated Time 06/27/23
9/21/2023 Morning	BSA for Operations Personnel Dawn Kincaid, Brode Consulting Services, Inc.	
9/26/2023 60 Min. a.m.	FedNow Is Here Now! Sharon Hallmark, EPCOR	Added Hot Topic 7/10/23

10/25/2023 Accurately Completing the W-9, W-8BEN, 1099-INT & 1042-S

Morning Deborah L. Crawford, Gettechnical Inc.

Title Modified 7/11/23

11/8/2023 Form 1099 Reporting: Third-Party Vendors, Foreclosures, Debt Forgiveness & More

Morning Elizabeth Fast, Spencer Fane LLP

#### **Security & Fraud**

1/18/2023 Beginning Security Officer: Dos, Don'ts & Compliance

Barry Thompson, Thompson Consulting Group, LLC

1/26/2023 CTR Line-by-Line: Accuracy & Insight

Morning Mary-Lou Heighes, Compliance Plus, Inc.

2/9/2023 SAR Line-by-Line: Compliance & Insight

Morning Mary-Lou Heighes, Compliance Plus, Inc. Title Change 12/13/22

3/15/2023 Handling Difficult People: Warning Signs & Effective Tactics

Barry Thompson & Arvin Clar, Thompson Consulting Group, LLC

**5/18/2023 Fraud Series:** 

60 Min. a.m. Managing Faster Payments Risk & Fraud

Kevin Olsen, Pidgin/Payments Professor

6/21/2023 FFIEC Cybersecurity Assessments: Recent Findings & Recommendations

John Moeller, CLA

**8/1/2023 Fraud Series:** 

60 Min. a.m. Old-School Check Fraud; New RDC Tricks

Marcy Cauthon, EPCOR

**10/3/2023 Fraud Series:** 

Morning Fighting Fraud: Recognizing Red Flags & Assisting Accountholders

Dawn Kincaid, Brode Consulting Services, Inc.

11/13/2023 Security Officer Reports to the Board: Timing, Contents & Requirements

Mon. a.m. Barry Thompson, Thompson Consulting Group, LLC Added Hot Topic 8/29/23

12/13/2023 Fraud Series:

Morning Elder Fraud Issues

Deborah L. Crawford, Gettechnical Inc.

#### **Senior Management**

3/23/2023 Supervisory Priorities 2023

David A. Reed, Reed & Jolly, PLLC

7/11/2023	Strategic Planning for Community Banks Marcia Malzahn, Malzahn Strategic
9/26/2023	Understanding CAMELS Components & Risk David A. Reed, Reed & Jolly, PLLC
12/14/2023 60 Min. a.m.	BSA for Officers & Directors Mary-Lou Heighes, Compliance Plus, Inc.
12/19/2023 Morning	Board Secretary: Documenting Minutes, Corrections & Disagreements Dawn Kincaid, Brode Consulting Services, Inc.

## **Webinar Times**

Morning webinars are held at 10:00 a.m. Central. Afternoon webinars are held at 2:00 p.m. Central. Check brochure copy for times.