

## 2012 Webinar Schedule

Revised 12/22/11 v.3

- January 4, 2012      Managing the New Appraisal Guidelines for Residential Property  
Ann Brode, Brode Consulting Services, Inc.
- January 5, 2012      Regulation E Legal Update: How to Properly Handle ATM & Debit Card Claims  
Elizabeth Fast, Bankers Choice
- January 10, 2012     **Commercial Lending Series:** Required Compliance for Real-Estate-Secured Commercial Loans  
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- January 12, 2012     **Director Series:** Banking Out of Recession  
Lee Wetherington, ProfitStars®
- January 18, 2012     Roadmap for Reporting to the Board  
Barry Thompson, Thompson Consulting Group, LLC
- January 19, 2012     Capital Stress & Capital Contingency: Their Role in Capital Planning  
Gary Young, Young & Associates, Inc.
- January 24, 2012     IRA/HSA Review & Update 2011 Tax Year  
Deborah Crawford, gettechnical inc
- January 26, 2012     Understanding Borrowers' Tax Returns, Part 1: Basics, Itemized Deductions, Interest &  
Dividend Income & Sole Proprietorships (Schedule C)  
Tim Harrington, TEAM Resources
- January 31, 2012     SBA Eligibility Hot Topics  
Kimberly Rayer & Ethan Smith, Starfield & Smith, PC
- February 2, 2012     Loan Stress Testing for Today's Banking Reality  
S. Wayne Linder, Young & Associates, Inc.
- February 3, 2012     **SPECIAL EDITION**  
**Friday Morning**      Understanding the New Federal Bankruptcy Procedures & Forms Line-by-Line  
Elizabeth Fast, JD & CPA, Banker's Choice
- February 7, 2012     New BSA Officer Training  
Deborah Crawford, gettechnical inc
- February 9, 2012     Loan Participations: Compliance, Documentation, Servicing & More  
Elizabeth Fast, Bankers Choice
- February 14, 2012    Accepting Powers-of-Attorney: 10 Deposit Account Hotspots  
Deborah Crawford gettechnical inc
- February 15, 2012    Community Bank Actions for Debit Card Interchange Rules: Effective April 2012  
Lee Wetherington, ProfitStars®
- February 16, 2012    **Required Compliance Series:** Regulatory Compliance for the Board & Senior Management  
Ann Brode, Brode Consulting Services, Inc.

- February 22, 2012 Business Account Takeover Alert: What You Need to Know Now!  
Jackie Marshall, Gladiator Technology
- February 23, 2012 GFE & HUD 1: Issues & Update  
Bill Elliott, Young & Associates, Inc.
- February 28, 2012 IT Security 2012: Regulator Hot Buttons  
Dr. Kevin Streff, Secure Banking Solutions
- February 29, 2012 Understanding Borrowers' Tax Returns, Part 2: Income from Rentals, Royalties, Partnerships,  
S Corps & Farms  
Tim Harrington, TEAM Resources
- March 6, 2012 Overdraft Protection Update: Regulations, Lawsuits & Guidance  
Deborah Crawford, gettechnical inc
- March 7, 2012 **Commercial Lending Series:** Lending to the Small Business Owner/Guarantor in  
Today's Economy  
David Osburn, Osburn & Associates, LLC
- March 8, 2012 **Accounting/Auditing Series:** Troubled Debt Restructuring Issues:  
The Accountant's Perspective  
S. Wayne Linder, Young & Associates, Inc.
- March 13, 2012 Flood Compliance 2012: Review & Update  
Ann Brode, Brode Consulting Services, Inc.
- March 15, 2012 Writing Effective HR & E-Policies to Manage Behavior, Maximize Compliance & Mitigate Risks  
Nancy Flynn, The ePolicy Institute™
- March 20, 2012 **Director Series:** Managing Liquidity Risk: The Board's Role  
Gary Young, Young & Associates, Inc.
- March 22, 2012 You Received a BSA Exam Request Memo, What are the Proper Steps?  
Ann Brode, Brode Consulting Services, Inc.
- March 27, 2012 Real Estate Loan Workouts, Foreclosures, Short Sales & Deficiency Judgments  
Elizabeth Fast, Bankers Choice
- March 29, 2012 Identifying & Preventing Elder Financial Abuse  
Luann Kohlmann, WACHA
- April 3, 2012 Call Report Revisions & Updates  
Judith Jenkins, Bank Training Services
- April 5, 2012 ACH Rules Update 2012  
Shelly Simpson, EPCOR
- April 10, 2012 Auditing Your Bank's Website  
Ann Brode, Brode Consulting Services, Inc.
- April 11, 2012 Computer Security for All Staff  
Barry Thompson, Thompson Consulting Group, LLC
- April 12, 2012 Handling the Bank's Right of Set Off  
Elizabeth Fast, Bankers Choice

- April 17, 2012 **Required Compliance Series:** Regulatory Compliance for the Frontline  
Deborah Crawford, gettechnical inc
- April 19, 2012 Credit Processes & Asset Quality Issues: Your Bank's Biggest Risk  
S. Wayne Linder, Young & Associates, Inc.
- April 24, 2012 Agricultural Lending Update & Outlook  
Dr. David Kohl, AgriVisions, LLC
- April 26, 2012 **Accounting/Auditing Series:** Auditing Capital Records: Are Your Bank's Squeaky Clean?  
Rhonda Hudson, Compliance +, Inc.
- May 3, 2012 Minor Accounts: Legal Ownership, Debit Cards & Access  
Deborah Crawford, gettechnical inc.
- May 8, 2012 FDIC Records & Email Retention Rules  
Nancy Flynn, The ePolicy Institute™
- May 10, 2012 Lender Alert: Regulation Z Mortgage Application Timing Requirements  
Bill Elliott, Young & Associates, Inc.
- May 15, 2012 **Director Series:** Buy, Sell or Remain Independent: Strategic Decisions for Your Board  
Jeffery Gerrish, Gerrish, McCreary, Smith, Consultants & Attorneys **TOPIC CHANGE**
- May 17, 2012 Handling Check Exceptions, Returns & Adjustments  
Ellen Heffner, ECCHO
- May 23, 2012 Your Customer Has Filed Bankruptcy, Now What?  
Elizabeth Fast, Bankers Choice
- May 24, 2012 **Commercial Lending Series:** Commercial Loan Workouts & Sample Policies  
Ann Brode, Brode Consulting Services, Inc.
- May 30, 2012 **Required Compliance Series:** Regulatory Compliance for Lenders  
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- May 31, 2012 Essential HR Recordkeeping from Hiring to Firing  
Kay Robinson, Robinson HR Consulting
- June 5, 2012 Frontline Professionalism: Understanding Endorsements  
Deborah Crawford, gettechnical inc
- June 7, 2012 Medallion & Signature Guarantee Rules & Risks  
Elizabeth Fast, Bankers Choice
- June 12, 2012 Denied Loan Requirements: Consumer, Commercial & Residential  
Ann Brode, Brode Consulting Services, Inc.
- June 14, 2012 **Commercial Lending Series:** Debt Service Coverage Calculations in Underwriting  
S. Wayne Linder, Young & Associates, Inc.
- June 19, 2012 Documenting Your Required Information Security Program  
Dr. Kevin Streff, Secure Banking Solutions
- June 21, 2012 **Accounting/Auditing Series:** Accounting & Auditing Reports to the Board  
David Osburn, Osburn & Associates, LLC

June 26, 2012	Understanding & Navigating ACH Rules for ODFIs Shelly Simpson, EPCOR
June 28, 2012	Branch Performance Indexing: Are Your Branches Achieving Their Full Potential? John Matheny, Abound Resources
July 10, 2012	Capital is Available: How Do You Find It? Jeffery Gerrish, Gerrish, McCreary, Smith, Consultants & Attorneys
July 11, 2012	Protecting the SBA Guaranty Start to Finish Kimberly Rayer & Ethan Smith, Starfield & Smith, PC
July 12, 2012	Facebook & Community Banking: What Should Your Strategy Be? Eric Cook, WSI Internet Consulting
July 17, 2012	<b>Director Series:</b> Asset/Liability Management for Directors Gary Young, Young & Associates, Inc.
July 18, 2012	10 Key Factors in Making Good Consumer Loan Decisions Tim Harrington, TEAM Resources
July 19, 2012	Call Report Preparation: RC-R Risk-Based Capital Judith Jenkins, Bank Training Services
July 24, 2012	<b>Required Compliance Series:</b> Regulatory Compliance for Deposit/Operations Deborah Crawford, gettechnical inc
July 26, 2012	CRA Compliance & FAQs Ann Brode, Brode Consulting Services, Inc.
July 31, 2012	Dealing with Record/Document Retention & Destruction Elizabeth Fast, Bankers Choice
August 2, 2012	All Things Mobile: Banking, Payments, Security & More Lee Wetherington, ProfitStars®
August 7, 2012	<b>Accounting/Auditing Series:</b> Recent Accounting Developments & a Look Ahead Bruce Richter, Eide Bailly, LLP
August 9, 2012	<b>Commercial Lending Series:</b> Regulator Issues for the Credit Analyst S. Wayne Linder, Young & Associates, Inc.
August 14, 2012	Beware! Signature Card Danger Zones: Account Titling, Ownership & Access Deborah Crawford, gettechnical inc
August 16, 2012	Understanding & Navigating ACH Rules for RDFIs Shelly Simpson, EPCOR
August 21, 2012	Head Teller Development: Improving Teller Performance Ann Brode, Brode Consulting Services, Inc.
August 23, 2012	Garnishments, Subpoenas, Summonses, Levies: Getting It Right! Elizabeth Fast, Bankers Choice
August 28, 2012	Call Report Preparation: RC-C Part I & Related Lending Schedules Judith Jenkins, Bank Training Services

August 30, 2012 Preparing for Your FFIEC Authentication Guidance Regulatory Exam  
Debi Randol, Gladiator Technology

September 5, 2012 Network Security 101  
Dr. Kevin Streff, Secure Banking Solutions

September 6, 2012 The Legal Side of Dealing with Powers-of-Attorney & Living Trust Documents  
Elizabeth Fast, Bankers Choice

September 11, 2012 **Director Series:** Not Strategic Planning, Action Planning!  
Jeffery Gerrish, Gerrish, McCreary Smith Consultants & Attorneys

September 12, 2012 ACH Exceptions & Returns: Unauthorized, Revoked, Stop Payment: Which Is It?  
Luann Kohlmann, WACHA

September 13, 2012 SAFE Act: Tracking, Renewing & Compliance  
Ann Brode, Brode Consulting Services, Inc.

September 18, 2012 Opening Donation, Memorial & Other Accounts for Non-Profit Organizations  
Deborah Crawford, gettechnical inc

September 20, 2012 **Required Compliance Series:** Regulatory Compliance for All Staff:  
Red Flags for Identity Theft, Bribery & Privacy  
Ann Brode, Brode Consulting Services, Inc.

September 25, 2012 Conducting Investigations: The Basics for New Security Officers  
Barry Thompson, Thompson Consulting Group, LLC

September 27, 2012 Conducting the 2012 ACH Audit  
Shelly Simpson, EPCOR

October 2, 2012 Debit Card Error Resolution & Regulation E Investigations  
Heather Briganti, Mid-Atlantic Payments Association

October 4, 2012 **Accounting/Auditing Series:** Accounting for OREO  
Bruce Richter, Eide Bailly, LLP

October 10, 2012 Fee Income Challenges: Best New Revenue & Cost Cutting Opportunities  
Lee Wetherington, ProfitStars®

October 11, 2012 Safe Deposit Boxes: Drilling, Death & Unclaimed Property  
Elizabeth Fast, JD & CPA, Bankers Choice

October 16, 2012 Frontline Professionalism: Compliance at Account Opening  
Ann Brode, Brode Consulting Services, Inc.

October 18, 2012 UBPR Peer Group Comparison: Getting It Right!  
Gary Young, Young & Associates, Inc.

October 23, 2012 Business Accounts: Who is Authorized to Open, Close, Transact?  
Deborah Crawford, gettechnical inc

October 25, 2012 **Commercial Lending Series:** Analyzing Ratios & Cash Flow in Commercial Lending  
Tim Harrington, TEAM Resources

October 30, 2012 Managing E-Sign, E-Statements & E-Disclosures  
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Nancy Flynn, The ePolicy Institute™

- November 6, 2012 Top 10 IRA Issues: Compliance, Reporting, Death & Distributions  
Deborah Crawford, gettechnical inc
- November 7, 2012 Being Prepared for Regulatory Exams  
Ken Proctor, Abound Resources
- November 8, 2012 **Director Series:** The Board's Role with the Loan Committee  
Ann Brode, Brode Consulting Services, Inc.
- November 14, 2012 Advanced Collection Tools  
David Osburn, Osburn & Associates, LLC
- November 15, 2012 Wire Transfer Compliance  
Rhonda Hudson, Compliance +, Inc.
- November 20, 2012 **Required Compliance Series:** Bank Protection Act Robbery Preparedness for All Staff  
Barry Thompson, Thompson Consulting Group, LLC
- November 27, 2012 Legal Update – Loans: 2012 in Review  
Elizabeth Fast, Bankers Choice
- November 29, 2012 Best Practices in IT Risk Assessment Programs  
Dr. Kevin Streff, Secure Banking Solutions
- December 4, 2012 Opening Trust Accounts: Documenting Authority & Liability  
Deborah Crawford, gettechnical inc
- December 5, 2012 Escrow Account Compliance  
Ann Brode, Brode Consulting Services, Inc.
- December 6, 2012 **Accounting/Auditing Series:** Dissecting Loan Loss Reserves  
S. Wayne Linder, Young & Associates, Inc.
- December 11, 2012 Legal Update – Deposit Operations: 2012 in Review  
Elizabeth Fast, Bankers Choice
- December 13, 2012 The Four Components of a Social Technology Strategy: Making Them Work at Your Bank  
Eric Cook, WSI Internet Consulting
- December 18, 2012 Really Understanding the “Midnight Deadline” for Processing Returns  
Ellen Heffner, ECCHO
- December 19, 2012 Commercial Property Appraisal Compliance  
Elizabeth Fast, Bankers Choice

**Director's Series broadcasts are scheduled from 10:00-11:30 AM Central Time**

**Most webinars are scheduled from 2:00-3:30 PM Central Time unless otherwise indicated. Please check the brochure copy to confirm the time.**